



**WESTERN MINING**  
**AND MINERALS**

North America Sales Office  
P.O. Box 12499  
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March 1, 2019

## **EXTRA CHARGE POLICY PNEUMATIC TRUCK BULK SHIPMENTS**

**PLEASE NOTE THE FOLLOWING ADDITIONAL FEES THAT MAY BE INCURRED WHEN SELLING BULK SOLUTION GRADE GYPSUM:**

**1) Standby Time:** Bulk Solution carriers (pneumatic trucks) operate on a tight timetable and will charge an additional fee for standby time when they are not able to unload promptly upon arrival at your customer's silo location. The fee is \$75.00 per hour, billed in 30-minute increments. The first 1-1/2 hours are free before the standby time begins.

**2) Diversion & Split Deliveries:** Unlike bagged gypsum which can be readily off loaded almost anywhere in an emergency, bulk carriers are presented with a more serious problem if for any reason they can not unload at the prescribed destination. Therefore, if your customer is unable to receive all or part of a load, (e.g., their silo is not empty or access is blocked), or if they wish to have the delivery split between two or more silos, additional charges will apply. **Please note:** Diverting a load or partial load to a new destination can get quite expensive, depending on how far we have to divert the truck to find a silo able to take the product. We strongly recommend that your salespeople be diligent in notifying the customer of this potential additional cost in advance.

In the event that a load or partial-load is diverted or split delivered, the following additional charges apply and will be added to the gypsum invoice:

- A) \$75.00 for each alternate delivery point within a 5-mile radius.
- B) \$75.00 plus \$2.00 per mile for each alternate delivery point over 5 miles.

*One additional hour of free time is included with each alternate delivery fee listed above.*

**Please inform your customers and salespeople of these potential charges before accepting an order for bulk solution gypsum.** Most customers understand and readily agree to pay these charges when they are made aware of them in advance.

**Because Western Mining & Minerals has no control over the fees charged by trucking companies, or over the conditions on the receiving end, we must pay, and therefore pass along these additional charges.**

Your cooperation and understanding is greatly appreciated.

Sincerely,

WESTERN MINING & MINERALS  
TRANSPORTATION DEPARTMENT



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## **EXTRA CHARGE POLICY FLAT BED TRUCK SHIPMENTS**

### **THE FOLLOWING ADDITIONAL SHIPPING FEES MAY BE INCURRED WHEN SHIPPING BAGGED GYPSUM VIA FLAT BED TRUCKS:**

**1) Standby Time:** Turn around time is very important to trucking companies. In most cases, the truck-delivering product to you or your customer already has a scheduled pickup somewhere else in the State. All trucks leaving our distribution center are given a local phone number and have been asked to call and notify the receiver of their estimated time of arrival. This is to allow time in advance for arranging for a forklift, unlocking gates, etc. The standby fee is \$75.00 per hour, billed in 15-minute increments. Some freight companies are stricter than others, but the first 1-1/2 hours are always free before standby time begins. This should provide ample time to unload a truck. Western Mining does not charge or markup these fees; we only pass along whatever fees the shipper charges us.

**2) Split Deliveries:** If you wish to have the delivery split between two or more locations, additional charges will apply. **Please note:** Splitting a truckload of product between sites that are not fairly close together can be expensive. In the event that a truckload is split delivered, the selling price of the gypsum is based on the delivery farthest from the shipping point, and the following additional charges apply and will be added to the invoice:

A) \$75.00 for each alternate delivery point within a 5-mile radius.

C) \$75.00 plus \$2.00 per mile for each alternate delivery point over 5 miles.

**One additional hour of free time is included with each alternate delivery fee listed above.**

**3) Diversions:** If your customer is unable to receive a load, (e.g., their site is not accessible or a forklift is not available), and the truck must be diverted, additional charges may apply. Please call us immediately upon learning of the situation. We will provide our best efforts to help you find an alternate delivery site for the truck. **However, please note:** Any additional costs or losses incurred due to diverting the shipment will be billed to the party who originally placed the order.

**Please inform your customers and salespeople of these potential charges before accepting any truckload orders.** Most customers understand and readily agree to pay these charges when they are made aware of them in advance.

Because Western Mining & Minerals has no control over the fees charged by trucking companies, or over the conditions on the receiving end, we must pay, and therefore pass along these additional charges.

Your cooperation and understanding is greatly appreciated.

Sincerely,

WESTERN MINING AND MINERALS  
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